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ARIZONA CORPORATION COMMISSION

Arizona Corporation Commission

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JUN - 6 2003

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JAMES G. JAYNE
Interim Executive Secretary

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DOCKET NOS: E-01032C-00-0751; G-01032A-02-0598; E-01933A-02-0914; E-01032C-02-0914 and G-01032A-02-0914

TO ALL PARTIES:

Enclosed please find the recommendation of Administrative Law Judge Dwight Nodes. The recommendation has been filed in the form of an Opinion and Order on:

**CITIZENS COMMUNICATIONS COMPANY and
UNISOURCE ENERGY CORPORATION
(RATES/FINANCE/PPFAC/SALE/TRANSFER)**

Pursuant to A.A.C. R14-3-110(B), you may file exceptions to the recommendation of the Administrative Law Judge by filing an original and ten (10) copies of the exceptions with the Commission's Docket Control at the address listed below by **4:00** p.m. on or before:

JUNE 25, 2003

The enclosed is NOT an order of the Commission, but a recommendation of the Administrative Law Judge to the Commissioners. Consideration of this matter has tentatively been scheduled for the Commission's Working Session and Open Meeting to be held on:

TO BE DETERMINED

For more information, you may contact Docket Control at (602) 542-3477 or the Hearing Division at (602)542-4250.

JAMES G. JAYNE
INTERIM EXECUTIVE SECRETARY

1 **BEFORE THE ARIZONA CORPORATION COMMISSION**

2 COMMISSIONERS

3 MARC SPITZER, Chairman
4 JIM IRVIN
5 WILLIAM A. MUNDELL
6 JEFF HATCH-MILLER
7 MIKE GLEASON

8 IN THE MATTER OF THE APPLICATION OF
9 THE ARIZONA ELECTRIC DIVISION OF
10 CITIZENS COMMUNICATIONS COMPANY TO
11 CHANGE THE CURRENT PURCHASED POWER
12 AND FUEL ADJUSTMENT CLAUSE RATE, TO
13 ESTABLISH A NEW PURCHASED POWER AND
14 FUEL ADJUSTMENT CLAUSE BANK, AND TO
15 REQUEST APPROVED GUIDELINES FOR THE
16 RECOVERY OF COSTS INCURRED IN
17 CONNECTION WITH ENERGY RISK
18 MANAGEMENT INITIATIVES.

DOCKET NO. E-01032C-00-0751

12 IN THE MATTER OF THE APPLICATION OF
13 CITIZENS COMMUNICATIONS COMPANY,
14 ARIZONA GAS DIVISION, FOR A HEARING TO
15 DETERMINE THE FAIR VALUE OF ITS
16 PROPERTIES FOR RATEMAKING PURPOSES,
17 TO FIX A JUST AND REASONABLE RATE OF
18 RETURN THEREON, AND TO APPROVE RATE
19 SCHEDULES DESIGNED TO PROVIDE SUCH
20 RATE OF RETURN.

DOCKET NO. G-01032A-02-0598

17 IN THE MATTER OF THE JOINT APPLICATION
18 OF CITIZENS COMMUNICATIONS COMPANY
19 AND UNISOURCE ENERGY CORPORATION
20 FOR THE APPROVAL OF THE SALE OF
21 CERTAIN ELECTRIC UTILITY AND GAS
22 UTILITY ASSETS IN ARIZONA, THE
23 TRANSFER OF CERTAIN CERTIFICATES OF
24 CONVENIENCE AND NECESSITY FROM
25 CITIZENS COMMUNICATIONS COMPANY TO
26 UNISOURCE ENERGY CORPORATION, THE
27 APPROVAL OF THE FINANCING FOR THE
28 TRANSACTIONS AND OTHER RELATED
MATTERS.

DOCKET NO. E-01933A-02-0914
DOCKET NO. E-01032C-02-0914
DOCKET NO. G-01032A-02-0914

DECISION NO. _____

OPINION AND ORDER

24 DATES OF HEARING: May 1, 2, and 5, 2003
25 PLACE OF HEARING: Phoenix, Arizona
26 ADMINISTRATIVE LAW JUDGE: Dwight D. Nodes
27
28

1 IN ATTENDANCE:

Commissioner William A. Mundell
Commissioner Mike Gleason

2 APPEARANCES:

Mr. Thomas H. Campbell, LEWIS & ROCA, LLP, on
behalf of Citizens Communications Company,
UniSource Energy Corporation, and Tucson Electric
Power Company;

Mr. Andrew W. Bettwy, Assistant General Counsel, on
behalf of Southwest Gas Corporation;

Mr. Walter W. Meek, on behalf of the Arizona Utility
Investors Association;

Mr. Scott Wakefield, on behalf of the Residential Utility
Consumer Office;

Mr. John White, Deputy County Attorney, on behalf of
Mohave County;

Ms. Holly J. Hawn, Deputy County Attorney, on behalf
of Santa Cruz County;

Mr. Hugh Holub, on behalf of the City of Nogales;

Mr. Marshall Magruder, *in propria persona*; and

Mr. Jason Gellman and Ms. Lisa Vandenberg, Staff
Attorneys, Legal Division, on behalf the Utilities
Division of the Arizona Corporation Commission.

16 BY THE COMMISSION:

17 **I. INTRODUCTION**

18 On September 28, 2000, the Arizona Electric Division ("AED") of Citizens Communications
19 Company ("Citizens") filed with the Arizona Corporation Commission ("Commission") an
20 application (Docket No. E-01032C-00-0751) to change Citizens' current Purchased Power and Fuel
21 Adjustment Clause ("PPFAC") rate, to establish a new PPFAC bank, to begin accruing carrying
22 charges and to request approved guidelines for the recovery of costs incurred in connection with
23 energy risk management initiatives. Citizens filed an amended application on September 19, 2001,
24 and errata to the amended application on September 26, 2001. By its amended application, Citizens
25 sought, among other things, to recover nearly \$100 million from customers in its AED for the PPFAC
26 bank's under-recovered balance. Citizens' AED serves approximately 59,000 customers in Mohave
27 County and 16,000 customers in Santa Cruz County.

28 On August 6, 2002, Citizens' Arizona Gas Division ("AGD") filed an application (Docket

1 No. G-01032A-02-0598) for authority to increase AGD revenues by \$21,005,521, an increase of
2 approximately 28.75 percent. Citizens' AGD is made up of a Northern Arizona Gas Division
3 ("NAGD"), which provides natural gas service to approximately 118,000 customers in portions of
4 Coconino, Mohave, Navajo, and Yavapai Counties, and a Santa Cruz Gas Division ("SCGD") which
5 serves approximately 7,000 customers in Santa Cruz County.

6 On December 18, 2003, Citizens and UniSource Energy Corporation ("UniSource"), on
7 behalf of itself, Tucson Electric Power Company ("TEP") and UniSource's designated affiliates
8 (collectively "Joint Applicants"), filed a Joint Application (Docket Nos. E-01933A-02-0914, E-
9 01032C-02-0914 and G-01032A-02-0914). The Joint Application requested authority for UniSource
10 to acquire the gas and electric assets of Citizens in Arizona, to transfer Citizens' gas and electric
11 Certificates of Convenience and Necessity ("CC&Ns") to UniSource, to obtain certain financing
12 approvals, and to consolidate the above-captioned dockets. UniSource is the parent company of TEP,
13 which provides electric service to more than 360,000 customers in southern Arizona.

14 **II. PROCEDURAL HISTORY**

15 The key issue in the PPFAC docket described above involved a dispute that arose under the
16 purchased power contract (the "Old Contract") between Citizens and Arizona Public Service
17 Company ("APS") with respect to the appropriate means of billing Citizens under the contract.
18 Because APS did not own sufficient generating capacity to meet its full load requirements, it
19 purchased power on the spot market and charged Citizens the highest cost of market power that it
20 purchased every hour under the "floor price" provision of the contract. The impact of the floor price
21 provision was not evident to Citizens until May 2000 when the spot market became volatile and APS
22 began to assess Citizens significantly higher bills under the purchased power contract. APS and
23 Citizens disagreed regarding how the System Incremental Cost provision of the contract should be
24 interpreted. After analyzing its options, Citizens decided not to submit the contract interpretation
25 dispute to the FERC but, instead, renegotiated the contract with APS. Ultimately, Citizens entered
26 into a "New Contract" with APS' parent company, Pinnacle West Capital Corporation ("PWCC"),
27 effective June 1, 2001, that contained a simple fixed purchased power rate.

28 The PPFAC case was originally scheduled for hearing in March, 2002. The hearing was

1 postponed, however, to allow an opportunity to address a Motion raised by intervenor Marshall
2 Magruder regarding an alleged conflict between Citizens' attorneys and APS/PWCC. Following
3 several Procedural Conferences, Citizens' counsel was disqualified by Procedural Order issued April
4 18, 2002.

5 By Motion filed May 9, 2002, Mohave and Santa Cruz Counties raised an objection to
6 Citizens' substitute counsel due to a potential conflict. Following briefing and oral argument, a
7 Procedural Order was issued on July 16, 2002 disqualifying two of the attorneys employed by
8 Citizens' substitute law firm. Citizens objected to the ruling and filed a Motion for Reconsideration
9 on July 31, 2002. On August 21, 2002, the Commission conducted a Special Open Meeting to
10 address Citizens' arguments. At the Open Meeting, the Commission passed an amendment to the
11 July 16, 2002 Procedural Order that disqualified the entire law firm retained by Citizens as substitute
12 counsel. An Amended Procedural Order incorporating the Commission's amendment was issued on
13 August 23, 2002.

14 By Procedural Order issued August 27, 2002, a new procedural schedule was established in
15 the PPFAC case, with a hearing date set for November 6, 2002. By Procedural Order issued
16 September 27, 2002, the procedural schedule was amended and the hearing was rescheduled to begin
17 December 9, 2002.

18 On October 16, 2002, Staff filed a Sufficiency Letter in Citizens' gas rate case. By
19 Procedural Order issued October 18, 2002, as amended on November 8, 2002, a procedural schedule
20 was established in the gas rate case, including a hearing date of June 24, 2003.

21 On October 29, 2002, UniSource and Citizens entered into Asset Purchase Agreements that
22 provide for Citizens to transfer its electric and gas assets, as well as its CC&Ns for electric and gas
23 service, to UniSource or its electric and gas affiliate companies.

24 By separate Procedural Orders issued December 3, 2002, Citizens' request to suspend the
25 procedural schedules in both the PPFAC case and the gas rate case were granted, and the December
26 9, 2002 hearing date in the PPFAC case was vacated.

27 On December 18, 2002, Citizens and UniSource filed their Joint Application for approval of
28 the sale of Citizens' gas and electric assets to UniSource.

1 On January 8, 2003, a Procedural Order was issued scheduling a joint Procedural Conference
2 in the above-captioned dockets for January 17, 2003.

3 At the request of the Joint Applicants, the three applications described above were
4 consolidated, without objection, by ruling made by the Administrative Law Judge at the January 17,
5 2003 Procedural Conference.

6 Santa Cruz and Mohave Counties ("Counties"), the City of Nogales ("Nogales"), Marshall
7 Magruder, Southwest Gas Corporation ("Southwest Gas"), the International Brotherhood of
8 Electrical Workers, Local 769 ("IBEW"), and the Residential Utility Consumer Office ("RUCO")
9 were granted intervention in the consolidated dockets¹.

10 Pursuant to Procedural Order issued February 7, 2003, any proposed Settlement Agreement
11 was to be filed by April 1, 2003; intervenor and Staff testimony was to be filed by April 21, 2003;
12 Joint Applicant rebuttal testimony was due to be filed by April 28, 2003; a hearing was scheduled to
13 begin on May 1, 2003; and post-hearing briefs were to be filed by May 15, 2003.

14 Public Comment sessions regarding this consolidated proceeding were conducted by the
15 Commission in Flagstaff and Prescott on March 5, 2003; in Lake Havasu City on March 25, 2003; in
16 Kingman on March 26, 2003; in Nogales on April 3, 2003; and in Show Low on April 25, 2003.

17 A Settlement Agreement ("Settlement," "Agreement" or "Stipulation") signed by the Joint
18 Applicants and Staff was filed on April 1, 2003. A Staff Report explaining and supporting the
19 Settlement Agreement was filed on April 21, 2003. RUCO filed testimony on April 21, 2003
20 generally supporting the Settlement, with the exception of two issues.

21 On April 16, 2003, IBEW filed a pleading expressing support for the Settlement Agreement.

22 The Joint Applicants filed rebuttal testimony on April 28, 2003 in support of the Settlement
23 Agreement.

24 Mr. Magruder filed testimony opposing the Settlement Agreement on April 30, 2003.

25 An evidentiary hearing was conducted in this consolidated proceeding on May 1, 2, and 5,
26 2003. Post-hearing briefs were filed on May 15, 2003.

27
28 ¹ Unless otherwise indicated, the Counties, Nogales, and Mr. Magruder will be referred to as the "Joint Intervenors" due to the commonality of positions taken in this proceeding.

1 A. Settlement Process

2 On January 13, 2003, Staff conducted a general meeting with the Joint Applicants and
3 approximately 30 of the intervenors' representatives. At this initial meeting, the Joint Applicants
4 described the application and answered questions.

5 According to Staff, it conducted additional meetings on January 22 and 31, 2003 with
6 intervenors and the Joint Applicants. However, Staff informed the intervenors following the January
7 31, 2003 meeting that it intended to conduct additional settlement discussions with only the Joint
8 Applicants due to the extensive number of issues that needed to be addressed. Staff informed the
9 intervenor parties that they should attempt to negotiate directly with the Joint Applicants in order to
10 resolve the issues raised by intervenors in the prior meetings.

11 As indicated above, following a Procedural Conference held on January 17, 2003, the
12 Administrative Law Judge issued a Procedural Order on February 7, 2003 that, among other things,
13 required a final Settlement Agreement to be filed by April 1, 2003 and scheduled a hearing to
14 commence on May 1, 2003.

15 On March 31, 2003, Staff held a final meeting with the intervenors to explain the primary
16 components of the Agreement reached by Staff and the Joint Applicants. On April 1, 2003, the final
17 Settlement Agreement was filed with the Commission (Ex. S-1, at 1-2).

18 During the hearing, the intervenors expressed concern with the process that lead to the final
19 Settlement. For example, RUCO witness Marylee Diaz Cortez testified that, although RUCO
20 supported most of the terms of the Settlement, she was concerned that the intervenors, including
21 RUCO, were left out of the "dynamics" of the settlement discussions that were conducted between
22 Staff and the Joint Applicants (Tr. 558-560). As a result, Ms. Diaz Cortez believes that the Joint
23 Applicants were unwilling to grant any further concessions to address the intervenors' concerns (*Id.*).
24 She conceded that RUCO had the opportunity to negotiate with the Joint Applicants in February and
25 March (Tr. 569), but maintained that it would have been difficult to negotiate without knowing what
26 terms and conditions Staff and the Joint Applicants had agreed to (Tr. 571-572).

27 The other intervenors also raised concerns about the negotiation process. The Counties and
28 Nogales, as well as Mr. Magruder, argued that when the settlement process began they believed that

1 all parties would be involved in negotiations (Tr. 333-342). However, the final Settlement
2 Agreement was negotiated only between Staff and the Joint Applicants, thereby leaving the
3 intervenors to seek a separate resolution of the issues with which they were concerned.

4 Staff argues in response that all intervenors were made aware in late January of Staff's intent
5 to negotiate only with the Joint Applicants, and suggested to the intervenors that they could discuss
6 their issues directly with the Joint Applicants (Tr. 338). Staff indicated that no intervenors objected
7 to this procedure until the hearing began (Tr. 287).

8 We find that the negotiation process leading up to the Settlement Agreement between Staff
9 and the Joint Applicants was appropriate under the facts and circumstances presented by this
10 consolidated proceeding. No party disputes that Staff advised the parties early in the negotiation
11 process that Staff intended to negotiate directly with the Joint Applicants due to the number of parties
12 in this case and the number of issues presented in this consolidated proceeding. All parties concede
13 that they were not precluded from negotiating separately with the Joint Applicants to address issues
14 with which they were concerned (Tr. 338-343) and, indeed, Joint Applicant witness Steven Glaser
15 testified that UniSource met separately with Mr. Magruder, the Counties, and Nogales, and attempted
16 to meet with RUCO (*Id.* at 125-126). Moreover, the record reflects that, prior to the hearing, no party
17 objected to the process that was established for engaging in settlement discussions (*Id.* at 142-143,
18 287).

19 The intervenors were also afforded the opportunity to present testimony in opposition to the
20 settlement. In the February 7, 2003 Procedural Order, the Administrative Law Judge rejected the
21 Joint Applicants' proposed schedule and extended the timelines for filing testimony in order "to
22 accommodate the need for all parties to be afforded due process" (February 7, 2003 Procedural
23 Order, at 2; *See also*, January 17, 2003 Procedural Conference Tr. 29-32). For whatever reason,
24 RUCO was the only intervenor that timely filed testimony² regarding the Settlement and, with the
25 exception of two issues, RUCO's testimony was generally supportive of the Stipulation. Neither the
26 Counties nor Nogales filed testimony in opposition to the Settlement, relying instead solely on cross-

27 ² Although Staff and intervenor testimony was due by no later than April 21, 2003, Mr. Magruder filed testimony on April
28 30, 2003, the day before the hearing was scheduled to begin. However, over the objections of the Joint Applicants, AUIA
and Staff, Mr. Magruder's untimely testimony was not stricken (Tr. 66-68) and was later admitted (Tr. 581).

1 examination and legal arguments to make their cases.

2 We believe each of the parties in this matter was given due process and the opportunity to be
3 heard regarding their relevant concerns. Each of the substantive terms of the Settlement Agreement
4 is discussed below and the reasonableness of the Agreement will be decided based on the evidentiary
5 record that is before the Commission.

6 **III. SETTLEMENT AGREEMENT**

7 The Settlement Agreement entered into April 1, 2003 by the Joint Applicants and Staff
8 ("Signatory Parties") encompasses a number of issues presented by each of the three consolidated
9 cases. Specific terms of the Settlement are discussed below.

10 The largest benefit of the Settlement cited by the Signatory Parties is the "forgiveness" of
11 "under-recovered" purchased power costs that are currently contained within Citizens' PPFAC bank
12 balance. The PPFAC balance is estimated to be at least \$135 million by the time of the scheduled
13 closing date, July 28, 2003. Staff estimates that this provision of the Stipulation will save Citizens'
14 current electric customers approximately \$12 per month compared to a full recovery of the PPFAC
15 balance.

16 Other major benefits of the Agreement cited by Staff and the Joint Applicants include a
17 reduction in the gas rate increase from \$21.0 million requested in Citizens' application to \$15.2
18 million under the Settlement; reduction of future rate base for the gas and electric divisions of \$30.7
19 million and \$93.6 million, respectively, to recognize a "negative acquisition premium" of the lower
20 than book value price negotiated by UniSource for Citizens' assets; an additional \$10 million
21 permanent disallowance to gas rate base to recognize excessive costs associated with Citizens' Build-
22 Out Program; a three-year moratorium on filing subsequent gas and electric base rate cases; a
23 requirement that UniSource file a plan to bring retail electric competition to electric customers
24 acquired from Citizens by the end of 2004; agreement by UniSource to permanently forgo recovery
25 of any potential stranded generation costs associated with the acquisition; and the agreement by
26 UniSource to share 60 percent of any savings achieved by renegotiation of the June 1, 2001
27 purchased power contract between Citizens and Pinnacle West Capital Corporation.

28 ...

1 A. PPFAC Balance

2 As indicated above, Citizens' PPFAC balance is estimated to total more than \$135 million by
3 the end of July 2003. The Stipulation provides that none of the "under-recovered" PPFAC bank
4 balance, through the date of closing of the acquisition by UniSource, may be recovered by Citizens,
5 UniSource, or any of its subsidiaries. This "forgiveness" of the PPFAC balance is touted by the
6 signatory parties as a principal benefit of the Agreement for ratepayers.

7 The Joint Intervenors argue that, in evaluating the reasonableness of the Settlement, the
8 Commission should not accord this "benefit" significant weight because the purchased power costs
9 incurred by Citizens have never been determined to be recoverable from ratepayers. The Joint
10 Intervenors have suggested that, until a decision has been rendered by the Commission or the FERC
11 approving the requested PPFAC costs, the Commission should not consider the PPFAC provision of
12 the Stipulation as a benefit to ratepayers. Nogales goes so far as to label the PPFAC forgiveness
13 provision of the Agreement as a "sham" (Nogales Brief at 2).

14 We disagree with the Joint Intervenors' assertions that the permanent forbearance of all
15 PPFAC costs (incurred as of the closing of the acquisition by UniSource) does not provide a real and
16 substantial benefit to Citizens' current electric customers. The Agreement provides that the \$87
17 million of under-recovered PPFAC costs incurred under the "Old Contract"³ and approximately \$48
18 million attributable to the under-recovered PPFAC balance under the "New Contract,"⁴ through the
19 end of July 2003, will not be recoverable by Citizens, UniSource, or any of UniSource's affiliates.
20 Although it is possible that some portion of the requested PPFAC balance would have been subject to
21 disallowance, Staff's analysis indicates that it is likely customers would have been required to pay a
22 "significant" amount of the under-recovered PPFAC balance under the Old Contract (Ex. S-1 at 36).
23 Staff also points out that it would have been difficult to prevail at the FERC on the issue of
24 imprudence of the New Contract, because the terms of that contract had previously been approved by
25 FERC (*Id.* at 37). In any event, the Settlement Agreement removes the uncertainty surrounding
26 interpretation of the Old Contract, and ensures that ratepayers will not be required to pay for any of

27 _____
28 ³ The Old Contract refers to the purchased power contract in effect from 1995 to June 1, 2001 between Citizens and APS.

⁴ The New Contract is the purchased power contract between Citizens and PWCC that went into effect on June 1, 2001.

1 the PPFAC balance through the closing of the transaction.

2 Staff also compared the Stipulation to “worst case” and “best case” scenarios. Under the
3 worst case, Staff assumed that the estimated \$135 million PPFAC balance would be fully recovered,
4 and future carrying costs and all costs associated with the New Contract would be approved. The
5 best case outcome assumed that the FERC would rule in favor of Citizens in its contract dispute with
6 APS, thereby reducing the under-recovery from the Old Contract by \$70 million, and that the
7 Commission would deny 25 percent of the under-recovery under the New Contract (Ex. S-1, at 40-
8 42). Based on its analysis, Staff concluded that Citizens’ current electric customers’ rates would be
9 approximately 12 percent lower under the Stipulation compared to Citizens’ original PPFAC
10 proposal (*Id.*). We agree with Staff that the Joint Applicants’ agreement not to seek recovery of any
11 portion of the under-recovered PPFAC balance confers a substantial benefit on customers by
12 eliminating the uncertainty surrounding the disputed PPFAC amounts. Although there is a possibility
13 that some of the PPFAC balance could have been reduced through litigation, the Settlement
14 Agreement achieves the best possible outcome by completely eliminating the opportunity for any of
15 the approximately \$135 million balance to be recovered from ratepayers.

16 B. Transfer of Assets and Certificates

17 UniSource intends to create one or more subsidiaries to own and operate the electric and gas
18 assets being acquired from Citizens. These yet to be formed subsidiaries are referred to in the
19 Stipulation as “ElecCo” and “GasCo”.

20 The Signatory Parties request authority, pursuant to A.R.S. §40-285, to transfer Citizens’
21 electric and gas assets to ElecCo and GasCo, respectively. The Agreement further provides that
22 Citizens’ electric and gas CC&Ns will be transferred to the UniSource affiliates, along with any
23 necessary franchises, licenses and similar authorizations. Copies of such franchises, licenses and
24 authorizations will be submitted to the Commission within 365 days of approval of the Stipulation.
25 The Settlement also states that ElecCo and GasCo will be entitled to recover \$1.8 million and \$2.7
26 million, respectively, of the anticipated “transaction costs” associated with the acquisition, as an
27 offset to the negative acquisition premium (see Negative Acquisition Premium discussion below), so
28 that the transaction costs may be capitalized in accordance with Generally Accepted Accounting

1 Principles ("GAAP"). The Agreement provides that UniSource may, at its discretion, form a holding
2 company ("HoldCo") to finance and hold ownership in ElecCo and GasCo.

3 Citizens seeks to exit the electric and gas service business, not only in Arizona but in other
4 areas of the country (Joint App. Ex. 10, at 8-9). It is significant that Citizens is being acquired by
5 UniSource, a company that operates exclusively within the State of Arizona and which has a proven
6 track record as the parent company of Tucson Electric Power. Witnesses for the Joint Applicants,
7 Staff, AUIA and RUCO testified that UniSource is a fit and proper entity to acquire and operate the
8 gas and electric assets currently owned by Citizens (*See, e.g.*, Joint App. Ex. 1, at 2-3; Tr. 286, 512,
9 537). UniSource has indicated that it intends to retain substantially all of the approximately 370
10 employees employed by Citizens (Tr. 448) and to hire additional employees in Arizona to perform
11 certain administrative duties currently done by Citizens employees in New Orleans (Tr. 118).

12 Based on these factors, we believe that UniSource is a fit and proper entity to acquire the gas
13 and electric assets owned by Citizens in Arizona. We also find that the transfer of Citizens' gas and
14 electric CC&Ns to UniSource is in the public interest and should be approved.

15 C. Electric Purchased Power and Fuel Adjustor Clause

16 The Stipulation provides that, as of the date of closing of the acquisition of the Citizens
17 electric assets by UniSource, the purchased power adjustor rate will be set at \$0.01825 per kilowatt
18 hour ("kWh"). Adding the current base rate for purchased power of \$0.05194 per kWh to the
19 adjustor rate would result in a total purchased power rate of \$0.07019 (See Appendix C of Settlement
20 Agreement).

21 The Joint Intervenors raised concerns with this provision of the Settlement because they
22 believe the new PPFAC adjustor rate is based on an excessive purchased power price that is
23 contained in the New Contract. For example, Mr. Magruder testified that the wholesale electricity
24 rate in the New Contract of \$58.79 per MWh⁵ is almost twice the rate available recently on the spot
25 market (Magruder Ex. 2, at 18-24). Mr. Magruder believes that the New Contract rate is excessive
26

27 ⁵ The New Contract price of \$0.05879 per kWh is the generation supply component. The total purchased power rate of
28 \$0.07019 kWh is determined by adding the \$0.05879 generation component to the line loss (\$0.06583) and transmission
(\$0.00436) components (Joint App. Ex. 6, App. C). For purposes of comparing market prices for generation, it is
appropriate to use the \$0.05879 kWh price.

1 because it was negotiated during a period of volatility in the California and western energy markets
2 (*Id.* at 22).

3 The Joint Applicants and Staff dispute Mr. Magruder's contentions. Staff contends that the
4 purchased power price should be evaluated on a going-forward basis because, even though the New
5 Contract was for a seven-year term (from June 1, 2001), under the Settlement Agreement customers
6 will not be required to pay for the first two years of PPFAC costs. Staff witness Lee Smith also
7 discussed the benefits of the "load-following" nature of the contract, the risk premium associated
8 with a long-term contract such as the one Citizens entered into with PWCC, the cost of long-distance
9 transmission, and the cost of ancillary services (Tr. 300-304). Based on recent spot prices from the
10 Palo Verde index, Ms. Smith concluded the purchased power price in the New Contract is reasonable.
11 She indicated that, even if market manipulation created an expectation of higher prices when the New
12 Contract was negotiated in 2001, the relevant comparison is to evaluate the New Contract to current
13 market prices on a going-forward basis, including the appropriate adders for following load, risk
14 premium, ancillary services and transmission (*Id.* at 306-308). RUCO's witness also testified that the
15 New Contract is reasonable on a going-forward basis, based on an analysis that was similar to the one
16 undertaken by Staff (*Id.* at 576).

17 Joint Applicant witness DeConcini also described the benefits of the New Contract. He
18 explained that the New Contract is a full requirements supply agreement that requires PWCC to meet
19 the instantaneous demand of Citizens' customers. Due to the full requirements nature of the contract,
20 as well as the inclusion of network transmission and ancillary services, Mr. DeConcini believes that
21 the New Contract is a reasonable agreement (Joint App. Ex. 9, at 2-4). He also claims that, compared
22 to other contracts entered into in 2001 and the cost of constructing generation facilities at that time or
23 in today's market, the New Contract provides a reasonable price for power supplied to Citizens'
24 customers, especially considering the benefit to customers associated with the forfeiture of the first
25 two years' PPFAC costs (*Id.* at 5-8; Tr. 140, 184).

26 We agree with the Joint Applicants, Staff and RUCO that the price contained in the New
27 Contract is not an unreasonable rate for electricity considering all relevant factors. As described by
28 the Staff and Joint Applicant witnesses, the appropriate evaluation of market prices must include

1 consideration of the full-requirements, load-following nature of the contract, and the inclusion of
2 necessary transmission and ancillary services. Based on all of these factors, as well as the
3 Stipulation's requirement that the Joint Applicants may not seek recovery of PPFAC costs for a more
4 than two-year period under the New Contract (June 1, 2001 to the expected closing date of July 28,
5 2003), we find that the new purchased power adjustor rate of \$0.01825 is not unreasonable.
6 Although we conclude that the new adjustor rate included in the Stipulation is not unreasonable,
7 given current market conditions we believe that UniSource should continue to negotiate with PWCC
8 for additional concessions.

9 D. Renegotiation of New Contract

10 Regarding the June 1, 2001 purchased power contract between Citizens and PWCC,
11 UniSource agrees to attempt to renegotiate the contract. Under the Settlement, any savings flowing
12 from a successful renegotiation of the contract with PWCC would be shared by ElecCo's customers
13 and UniSource. The Agreement provides that 60 percent of savings would go to ratepayers and 40
14 percent of savings would go to UniSource.

15 The Joint Intervenors strongly oppose any sharing of savings associated with a renegotiated
16 contract. In effect, they argue that UniSource has a duty to negotiate the best possible price for
17 electricity provided to customers, and that any additional savings received from a renegotiated
18 contract should be allocated entirely to customers.

19 RUCO generally agrees with the Joint Intervenors' position on this issue. Ms. Diaz Cortez
20 stated that the 60/40 split in the Settlement would provide a windfall to UniSource which is not
21 necessary. Instead, RUCO recommends that any savings achieved from renegotiation should be split
22 with 10 percent going to UniSource and 90 percent to benefit ratepayers (RUCO Ex. 1, at 10-11).

23 Although Staff and the Joint Applicants contend that the 60/40 split is needed to provide an
24 incentive for renegotiating the New Contract, we agree with RUCO that limiting the flow back to
25 UniSource to 10 percent of any renegotiated savings will provide a sufficient incentive to the
26 company to actively negotiate for additional savings while providing customers the vast majority of
27 the savings. Moreover, the introduction of retail competition in the near future should provide an
28 incentive to PWCC to bargain in good faith in order to avoid losing the wholesale load associated

1 with serving retail customers located in Santa Cruz and Mohave Counties. For these reasons, we will
2 amend the Stipulation consistent with RUCO's recommendation.

3 E. Opening ElecCo's Service Territories to Retail Electric Competition

4 The Signatory Parties agree that, within 120 days of approval of the Settlement, UniSource
5 must file for Commission approval a plan to open ElecCo's service territories to retail electric
6 competition. Under this provision, UniSource is required to address, at a minimum: unbundled
7 tariffs; system benefits charges; assisting new suppliers in using transmission; and reliability must-
8 run generation. The implementation of retail competition in ElecCo's service territories must be
9 accomplished by no later than December 31, 2004. The Settlement also provides that UniSource will
10 not oppose municipal aggregation in principle as part of any plan for retail access in ElecCo's service
11 territories.

12 Although certain intervenors suggested that competitive retail access should be available by
13 no later than the end of 2003, it is reasonable to permit UniSource until the end of 2004 to fully
14 implement retail competition in the Santa Cruz and Mohave County areas. As explained by the Staff
15 witness, offering access to retail customers will require a number of modifications, including
16 unbundling the transmission and generation rate components, implementing accounting measures
17 associated with retail access, and developing billing for customers that choose a competitive supplier
18 (Tr. 347). However, UniSource has indicated that it will attempt to implement retail competition
19 prior to the end of 2004, if possible (Tr. 299, 350). Staff witness Smith also indicated that the chance
20 of a successful introduction of retail access in the ElecCo areas is more likely than in another areas in
21 Arizona due to the higher access credit that is likely to be available for ElecCo customers (Tr. 299,
22 346).

23 Related to the issue of retail access, the Stipulation states that ElecCo's stranded costs are
24 equal to zero. The Agreement indicates that stranded costs are limited to generation costs, including
25 costs associated with the June 1, 2001 purchased power contract between Citizens and PWCC and
26 Citizens' generation units located in Santa Cruz County. These provisions of the Settlement provide
27 substantial benefits to the current Citizens electric customers who will be served by ElecCo after
28 completion of the acquisition by UniSource.

1

2 F. Consolidation of Santa Cruz Division with TEP

3 The Stipulation also states that, in TEP's next general rate case filing, TEP and UniSource
4 will submit a feasibility study and consolidation plan or, in the alternative, a plan for coordination of
5 operations of ElecCo in Santa Cruz County with TEP. The Settlement indicates that the
6 consolidation plan must address the ability of TEP to retain two-county bond financing or, if such
7 financing could not be retained, a comparison of the benefits of operational consolidation with the
8 benefits of redeeming the two-county financing.

9 Under the requirement of Decision No. 62103, TEP's next general rate case is expected to be
10 filed in June 2004. This provision of the Stipulation may result in benefits to Santa Cruz County
11 customers, in the form of improved reliability and economies of scale, to the extent that TEP
12 develops a workable plan for consolidating the Santa Cruz Division within TEP's operations (Tr.
13 393-394).

14 G. Negative Acquisition Premium

15 Under the Settlement, UniSource agrees to permanently credit customers for the "negative
16 acquisition adjustments"⁶ of \$30,700,000 for GasCo and \$93,624,000 for ElecCo, until those amounts
17 are fully amortized over the life of the plant related to the Agreement. The resulting net plant in
18 service for the electric assets acquired by UniSource will be \$93,800,000, as of October 29, 2002
19 (See Appendix B, Schedule 4, of the Settlement Agreement). UniSource will be precluded from
20 seeking any other treatment of the negative acquisition premium amounts. The accounting treatment
21 for these adjustments will be conducted in accordance with the guidelines set forth in Paragraph 35 of
22 the Settlement.

23 Nogales raises the argument on brief that the claimed rate reduction is simply a "public
24 relations" effort because the Commission has no assurance that UniSource will not subsequently sell
25 the system for a higher price, which could lead to a later buyer seeking to "recover the difference
26

27 ⁶ The negative acquisition premium or adjustment refers to the amounts under book value that UniSource has agreed to
28 pay for Citizens' gas and electric assets. Pursuant to the terms of the Stipulation, the \$30.7 million and \$93.6 million
"negative acquisition adjustments" will result in permanent reductions to GasCo's and ElecCo's *future* fair value rate
bases.

1 between the UniSource purchase price and a subsequent purchase price” (Nogales Brief at 3-4).
2 Contrary to Nogales’ assertion, if UniSource seeks to sell all or part of the gas and electric systems it
3 is acquiring from Citizens, the subsequent transaction would require Commission approval. As such,
4 the Commission will have a full opportunity to evaluate any subsequent proposed purchase of the
5 UniSource gas and electric assets. Thus, Nogales’ concern that it could be disadvantaged by a
6 subsequent sale of the assets is, at a minimum, premature.

7 It is unclear why the City of Nogales would oppose UniSource’s agreement to eliminate from
8 rate base in future rate bases over \$30 million and \$93 million in gas and electric system plant assets,
9 respectively, given RUCO’s estimate that these negative acquisition premiums will result in annual
10 revenue reductions of approximately \$17 million for electric customers and \$5.5 million for gas
11 customers (RUCO Ex. 1, at 4-6). In any event, the permanent rate base reductions set forth in the
12 Settlement constitute a significant benefit to the current Citizens gas and electric customers (Tr. 297).

13 H. Rate Moratorium

14 The Stipulation further provides that neither ElecCo nor GasCo may file a general rate case
15 for a period of at least three years from the date of the Commission Order approving the Settlement.
16 However, ElecCo and GasCo may seek rate relief sooner than the three-year moratorium period in
17 the event of circumstances that constitute an emergency, or due to material changes to cost of service
18 as a result of federal, tribal, state or local laws, regulatory requirements, judicial decisions, actions, or
19 orders.

20 The effect of the rate moratorium provision is that gas and electric base rates for the
21 customers acquired by UniSource will not be increased until mid-2007, at the earliest (three-year
22 moratorium plus additional year for processing rate application). Combined with the remaining five
23 years on the New Contract for purchased power, the customers acquired by UniSource will enjoy
24 relative rate stability in base rates and purchased power rates⁷ for at least the next several years. We
25 find that the base rate moratorium provision of the Settlement provides a significant benefit to
26 affected ratepayers.

27 _____
28 ⁷ Purchased power rates could be reduced during this period if UniSource is successful in renegotiating the New Contract with PWCC.

1 I. Terms of Gas Rate Case Agreement

2 The Signatory Parties agree that, for ratemaking purposes, the Fair Value Rate Base
3 ("FVRB") for the Citizens' gas assets to be acquired by GasCo is \$142,132,013, as of October 29,
4 2002 (See Appendix B, Schedule 2, of Settlement Agreement). The Signatory Parties further agree
5 that, for ratemaking purposes, a reasonable rate of return on the stipulated FVRB equals 7.49 percent.
6 The stipulated rate of return is based on a total cost of capital of 9.05 percent, derived from a cost of
7 equity of 11.00 percent and a cost of debt of 7.75 percent for original cost rate base (See Appendix B,
8 Schedule 1, of Settlement Agreement). The Settlement provides that GasCo's increase in revenues
9 will equal \$15,191,276 (See Appendix B, Schedule 1, of Settlement Agreement). The Agreement
10 also sets forth a rate design for the new gas rates that includes, among other things, that the monthly
11 customer charge will increase from \$5.00 to \$7.00 and the base cost of gas implicit in the commodity
12 rates for all tariff classes will be \$0.400 per therm (See Appendix B, Schedule 3, of Settlement
13 Agreement).

14 The Signatory Parties further agree that the purchased gas adjustor ("PGA") bank balance will
15 not be affected by the Agreement and that UniSource and/or GasCo will comply with all prior
16 Commission orders regarding treatment of the PGA bank balance. With respect to the new stipulated
17 \$0.400 per term base cost of gas, the Settlement provides that the existing \$0.100 per therm (over 12
18 months) fluctuation limit, without Commission approval, shall be increased to \$0.150 for 12
19 consecutive months after approval of the Settlement. At the end of that period, the PGA rate would
20 revert to the current \$0.100 per therm fluctuation limit.

21 Although they did not present any testimony on the gas rate issues, the Joint Intervenors
22 generally oppose the Stipulation's gas base rate increase because of the approximately 21 percent
23 average increase that would be experienced by customers. No testimony or evidence was presented
24 in opposition to the stipulated FVRB, expenses, rate of return or rate design tariff issues. For the
25 reasons discussed below, we believe the Settlement provides a reasonable resolution of the relevant
26 issues raised by Citizens' gas rate application.

27 With respect to Citizens' gas rate application, Staff initially identified Citizens' "Build-Out"
28 program as the most significant issue. Staff noted that Citizens invested approximately \$133 million

1 in gas plant since its last gas rate case in 1995. In Decision No. 57647 (November 26, 1991), the
2 Commission directed Citizens to conduct a Build-Out program, a plant addition program designed to
3 expand Citizens' gas service to relatively remote, low density areas that require higher investments
4 than more densely populated areas. The Commission approved Citizens' Build-Out program in
5 Decision No. 58664 (June 16, 1994). The Signatory Parties recommend that the Commission not
6 conduct any further prudency reviews of the Build-Out program, based on the Stipulation's \$10
7 million reduction from rate base. The Signatory Parties also propose that the Commission not
8 conduct any prudency reviews of Citizens' gas procurement practices, accounting practices, or
9 balances existing on or before October 29, 2002. The \$10 million reduction represents a permanent
10 disallowance and write-down to gas rate base, and is intended to reflect the Signatory Parties'
11 compromise in lieu of a full prudence review of the Build-Out program.

12 The Commission initially supported the Build-Out program, as evidenced by the approval of a
13 surcharge for such investment in Citizens' 1993 rate case (Decision No. 58664). Staff later became
14 concerned with the level of costs incurred by Citizens in continuing the program and undertook an
15 investigation in this proceeding of the reasons for cost overruns experienced by Citizens (See, Ex. S-
16 1, at 13-18).

17 Based on its analysis, Staff concluded that the cost overruns were attributable to a number of
18 factors, including: underestimation by Citizens of costs originally presented to the Commission; new
19 environmental regulations; unforeseen rock that increased installation expenses; responsibility for
20 installation and maintenance of facilities located on customers' property; and changes in right-of-way
21 requirements. Staff concluded that most of the cost overruns were outside of Citizens' control, with
22 the exception of whether additional geological surveys should have been undertaken prior to pursuing
23 construction in certain areas affected by underground rock formations (*Id.* at 17-18).

24 As described above, the Stipulation provides for a \$30.7 million negative acquisition
25 adjustment associated with UniSource's agreement to purchase the Citizens gas assets for less than
26 the net plant in service proposed by Citizens in the gas rate case. Staff observed that the purchase
27 agreement for less than the net depreciated original cost book value is very unusual and, as a result,
28 Staff believes that this negative acquisition adjustment is attributable, at least in part, to the cost

1 overruns of the Build-Out program (*Id.* at 19).

2 We agree with Staff that the \$30.7 million negative acquisition premium could be viewed as
3 the equivalent of a "rate case disallowance" that may have occurred if the issue had been litigated
4 before the Commission. In addition, the Stipulation provides for an additional \$10 million permanent
5 gas plant disallowance that is specifically attributable to the Build-Out program. We believe that the
6 total gas plant disallowance of more than \$40 million reflects a reasonable treatment of the Build-Out
7 program issues that would likely have been raised if the gas rate case had gone forward on its own
8 merits.

9 J. Financing Provisions

10 The Settlement requests that ElecCo and GasCo be authorized, pursuant to A.R.S. §§40-301
11 *et seq.*, A.R.S. §40-285, and A.A.C. R14-2-801 *et seq.*: (1) to issue or guarantee up to \$175 million of
12 debt securities to fund a portion of the purchase price and for initial working capital; (2) to issue or
13 guarantee additional debt securities, when appropriate, under the terms of a new revolving credit
14 agreement; (3) to enter into indentures or security agreements which grant liens on some or all of the
15 ElecCo and GasCo properties; (4) to issue common stock to UniSource or HoldCo; and (5) to acquire
16 bridge financing as described in Appendix A to the Stipulation.

17 The Signatory Parties also agree that TEP should be authorized to loan up to \$50 million to
18 UniSource (the "TEP loan") to assist in UniSource's purchase of the Citizens electric and gas assets.
19 The term of the TEP loan would be no longer than four years and would be secured by UniSource
20 with a pledge of 100 percent of the HoldCo, ElecCo, and GasCo common equity. Other specific
21 terms of the TEP loan include: (1) the interest rate on the loan shall be 383 basis points above a four-
22 year United States Treasury Security on the date of the loan; (2) 264 basis points of the interest
23 income received by TEP shall be treated as a deferred credit to offset rates in the future and the
24 remaining interest income will be used toward increasing TEP's equity capitalization. The
25 Settlement further provides that TEP's ratepayers will be held harmless from any demonstrable
26 increase in TEP's cost of capital as a result of the TEP loan, including but not limited to a decline in
27 bond rating.

28 The Agreement also states that ElecCo and GasCo will be authorized to issue common stock

1 to UniSource or HoldCo to evidence their ownership interest. UniSource would also be authorized to
2 capitalize ElecCo and GasCo in the amount of \$75 million to \$125 million.

3 The Signatory Parties claim that the Settlement provides UniSource with the necessary
4 flexibility to consummate the acquisition of Citizens in a timely manner, while also ensuring the
5 viability of the new electric and gas subsidiaries and TEP (Joint App. Ex. 7, at 2). As indicated
6 above, UniSource intends to create an intermediate holding company and two operating companies,
7 ElecCo and GasCo. UniSource seeks to achieve a 60/40 debt to equity ratio for the operating
8 companies, which goal UniSource claims will be furthered by the Agreement's prohibition against
9 ElecCo and GasCo issuing dividends to UniSource or HoldCo in amounts that total more than 75
10 percent of their respective earnings, until equity capitalization equals 40 percent of total capital. The
11 Agreement also raises the existing threshold for TEP of 37.5 percent equity capitalization to 40
12 percent, consistent with the ElecCo and GasCo requirements.

13 Staff initially expressed concerns with the \$50 million loan permitted under the Settlement
14 from TEP to UniSource. However, Staff believes that the Stipulation includes sufficient protections
15 to ensure that ratepayers are not harmed by any such loan transaction. Staff distinguishes the facts in
16 this case from prior cases at the Commission and the FERC that placed limits on financing by
17 regulated companies of non-regulated entities (*See, e.g.*, Decision No. 65796, at 5; FERC Docket No.
18 ES02-51-000, 102 FERC ¶61,186). Staff points out that the \$50 million TEP loan would be used
19 exclusively to fund the acquisition of regulated assets in Arizona⁸.

20 Staff also contends that the \$50 million TEP loan would benefit TEP ratepayers because a
21 percentage of the interest earned on the loan will be earmarked to offset future rate increases and to
22 boost TEP's equity capitalization. According to Staff's witness, the amount of the benefit to TEP's
23 ratepayers could be as much as \$6 million (Tr. 314-315). The Stipulation also includes a hold
24

25 ⁸ On May 20, 2003, the Joint Applicants and Staff submitted a Late-Filed Exhibit that provides a cash flow analysis for
26 HoldCo under various scenarios involving the \$50 million TEP loan and a \$50 million revolving credit line (Exhibit A).
27 The Exhibit also includes an analysis containing a balance sheet, income statement, and other financial ratios based on the
28 assumption that UniSource would borrow \$90 million from a third party to finance its equity investment in HoldCo
(Exhibit B). The Late-Filed Exhibit shows that, even under the most conservative financing assumptions (*i.e.*, the \$50
million TEP loan and \$50 million revolving line of credit are loaded entirely onto HoldCo, and UniSource borrows \$90
million to fund its equity investment in HoldCo in addition to HoldCo's estimated \$140 million of debt for operations, the
interest coverage ratios and credit metrics remain healthy.

1 harmless provision that Staff believes will protect TEP customers from any negative consequences as
2 a result of the loan.

3 We believe that the financing provisions of the Stipulation will provide UniSource with the
4 necessary flexibility to finance the acquisition in a cost-effective manner while protecting customers
5 from adverse effects of the transaction. Based on the totality of provisions in the Settlement
6 Agreement, as well as the analyses contained in the testimony at hearing and in the Late-Filed
7 Exhibit, we find that sufficient protections will be in place to ensure that ratepayers will be protected
8 from financial harm. As set forth in the Agreement, the financing arrangements should also afford
9 TEP customers benefits in the form of mitigated rate increases and continued improvement in TEP's
10 capital structure. For these reasons, we conclude that the financing provisions of the Settlement
11 Agreement are in the public interest and should be approved.

12 K. Capital Structure Issues

13 An ancillary financing issue is addressed in the Settlement's provision regarding capital
14 structure issues. In Decision No. 60480 (November 25, 1997), as amended by Decision No. 62103
15 (November 30, 1999), the Commission required UniSource to invest at least 30 percent of the
16 proceeds of future stock issuances in TEP. The Settlement provides that UniSource and TEP would
17 be granted a waiver of that prior requirement in order for UniSource to finance the acquisition of
18 Citizens' electric and gas assets.

19 Under the Agreement, TEP would be precluded from issuing dividends to UniSource in an
20 amount that comprises more than 75 percent of TEP's earnings, until such time as TEP's equity
21 capitalization reaches 40 percent of total capital. In addition, until ElecCo's and GasCo's respective
22 equity capitalization equals 40 percent of total capital, they will not issue dividends to HoldCo or
23 UniSource in an amount that comprises more than 75 percent of ElecCo's or GasCo's earnings.

24 We find the capital structure provisions of the Stipulation properly balance UniSource's need
25 for financing flexibility with the need to maintain the financial health of regulated utilities. As Staff
26 points out, the Agreement's capital structure incentives are based on conditions imposed by prior
27 Commission Orders that have helped TEP dramatically improve its debt/equity ratio. We believe the
28 Settlement's imposition of similar controls for ElecCo and GasCo will help ensure that the new

1 electric and gas utilities formed by UniSource will achieve an appropriate mix of debt and equity
2 consistent with financially healthy utility companies.

3 L. Pipeline Safety Provisions

4 The Settlement contains a number of provisions related to maintaining gas pipeline safety.
5 Among those terms are the following: (1) UniSource will not allow the acquisition to diminish
6 staffing that would result in service and/or safety degradation in the NAGD or SCGD service areas;
7 (2) UniSource will continue to maintain fully operational current local field offices in the NAGD and
8 SCGD services areas to maintain quality of service and ensure pipeline safety; (3) UniSource will
9 continue Citizens' current practice of not using contract personnel for performance of operation and
10 maintenance functions such as leak surveys and valve maintenance; (4) UniSource will adopt the
11 most recent version of Citizens' operation and maintenance manuals and procedures, including
12 Citizens' emergency plan, and will make revisions and updates only as necessary, with such revisions
13 or updates to be provided to the Commission's Chief of the Office of Pipeline safety; (5) UniSource
14 will make all reasonable efforts to prevent degradation in the quality of service to current Citizens gas
15 customers; and (6) GasCo will independently inspect all work done by contract personnel regarding
16 installation of new service lines and main extensions.

17 No party opposed these provisions of the Stipulation and we find that they are reasonable
18 terms to ensure that UniSource's operations will adhere to gas pipeline safety requirements.

19 M. Other Miscellaneous Provisions of Settlement

20 The provisions of the Settlement Agreement described below were not opposed by any party
21 to the proceeding. We believe these terms are reasonable as part of the overall Settlement package
22 negotiated by the Signatory parties.

23 1. Additional Acquisition Costs

24 The Signatory Parties agree that ElecCo's and GasCo's ratepayers will be held harmless from
25 any recovery directly related to the increase in acquisition costs resulting under the purchase
26 agreements between UniSource and Citizens if the transaction does not close by October 29, 2003.

27 2. Capital Expenditures

28 The Signatory Parties agree that work orders closed after October 29, 2002 through the date

1 of closing of the transaction between UniSource and Citizens will be included in the rate base for
2 ElecCo and GasCo (subject to prudence review) on a dollar-for-dollar basis (not reduced by the
3 negative acquisition adjustment) in the companies' next rate filings.

4 3. Revised Line Extension Tariff

5 The Settlement further provides that GasCo's revised gas facilities service line and main
6 extension tariff, as set forth in Appendix D to the Settlement Agreement, should be amended and
7 implemented upon Commission approval of the Stipulation.

8 4. Approval Limitation

9 The Settlement states that UniSource must re-apply for Commission approval of the
10 Agreement and the Joint Application if the transaction between UniSource and Citizens is not
11 consummated within six months following the Commission's approval of the Agreement. UniSource
12 may, however, apply for an extension of the six-month time limitation, subject to UniSource
13 demonstrating why the transaction was not consummated and why approval of the extension is in the
14 public interest.

15 5. Tariff Filings

16 The Agreement provides that UniSource will file, within 30 days of the Commission's
17 approval of the Settlement, tariffs reflecting all Commission-approved changes contained in the gas
18 rate filing. Under this provision, the gas rate tariffs would be effective from the date of closing the
19 transaction.

20 UniSource would also be required to file, within 60 days of Commission approval of the
21 Agreement, an application for Commission approval of tariffs regarding the negotiated sales program
22 and gas transportation issues.

23 6. Notice to Customers

24 Within 60 days of approval of the Settlement, UniSource agrees to provide in bills sent to
25 customers of ElecCo and GasCo a notice regarding the revised rates, terms, and conditions of service
26 as set forth in the Agreement. The bill inserts will also inform customers that the Commission
27 remains that regulatory agency responsible for overseeing ElecCo's and GasCo's operations, and that
28 customer complaints that cannot be resolved by the companies may be directed to the Commission's

1 Consumer Services Division.

2 N. Other Intervenor Issues

3 1. Demand-Side Management

4 Both RUCO and Mr. Magruder raised the issue of increased funding for demand-side
5 management ("DSM") programs. Ms. Diaz Cortez advocates increasing DSM funding from
6 Citizens' current level of \$175,000 per year to \$600,000 annually, with an increase to \$1,000,000 if
7 the purchased power rate in the PWCC contract is reduced through renegotiation (RUCO Ex. 1, App.
8 II). Mr. Magruder recommends that customers should be given financial incentives to "load shape"
9 in order to move usage from peak to off-peak periods (Magruder Ex. 2, at 30-31).

10 The Joint Applicants oppose increasing DSM spending based on their claim that Citizens'
11 current level of per customer DSM funding is comparable to other electric utilities in Arizona. Joint
12 Applicant witness Steven Glaser testified that the current per customer DSM funding level is \$0.44
13 for APS, \$3.62 for TEP, and \$2.25 for Citizens. Under RUCO's proposal to ultimately increase
14 spending to \$1,000,000 per year, ElecCo's annual per customer spending level would increase to
15 \$12.85 (Joint App. Ex. 5, at 6).

16 We agree with the Joint Applicants that RUCO's DSM proposal would result in placing
17 upward pressure on customer rates, whether or not the actual DSM programs were successful in
18 reducing customer usage (Tr. 573). We believe the better means of addressing the issue of DSM is
19 through a generic investigation of the costs and benefits of such measures. In Decision No. 65743
20 (March 14, 2003), the Commission directed Staff to "facilitate a workshop process to explore the
21 development of a DSM policy and an environmental risk policy" and to file a report within 12
22 months from the date of that Decision. Since a broader policy investigation into DSM is already
23 underway, it is appropriate to consider the issues raised by RUCO and Mr. Magruder within the
24 framework of that proceeding.

25 2. Filing of Franchise Agreements

26 As described above, the Settlement Agreement requires UniSource to file copies of the
27 franchises for ElecCo and GasCo within 365 days of the Commission's Decision in this proceeding.
28 This one-year period is typical of the requirement imposed in other cases before the Commission and

1 allows the utility time to negotiate franchise agreements with appropriate municipalities and
2 governmental agencies (Tr. 354).

3 Nogales has suggested that the Commission should condition UniSource's CC&N on its
4 ability to negotiate and submit the appropriate franchise agreements within 365 days⁹. Nogales
5 recommends on brief that failure to submit the required franchise agreements within that time period
6 should result in an automatic Show Cause Order from the Commission as to why UniSource's CC&N
7 should not be revoked (Nogales Brief at 12).

8 We do not believe that the recommendation made by Nogales is necessary, at this time. To
9 the extent that UniSource fails to comply with the directive to file the necessary franchise agreements
10 within 365 days, the Commission will determine what remedy is appropriate. However, it is
11 premature to decide what consequences should result from noncompliance. Leaving the issue of
12 enforcement action open will afford the Commission greater flexibility to fashion a remedy at the
13 appropriate time.

14 **IV. CONCLUSION**

15 The Settlement Agreement proposed in this proceeding results in a gas base rate increase of
16 approximately 21 percent and an increase in the PPFAC adjustor of approximately 22 percent.
17 Although we understand and appreciate the concerns expressed by the Joint Intervenors and in
18 customer letters submitted in this docket, we believe the totality of the Settlement is in the public
19 interest.

20 As outlined above, the long-term benefits of the Settlement Agreement are numerous,
21 including: allowing Citizens to exit the gas and electric business in Arizona by selling its assets to a
22 jurisdictional entity that has operated successfully in this state for a number of years; resolving and
23 removing the uncertainty surrounding the PPFAC issue with a result that holds ratepayers harmless
24 for more than \$135 million sought by Citizens for the under-recovered PPFAC bank balance;
25 requiring UniSource to renegotiate the existing purchased power contract and to pass 90 percent of

26 ⁹ At the hearing, Nogales' request was granted to take Administrative Notice of Decision No. 61793 (June 29, 1999)
27 wherein the Commission adopted a Settlement Agreement between Nogales and Citizens that required, in part, for those
28 parties to negotiate a 25-year franchise to submit to the City's voters for approval. Although no witness was presented on
this issue, Nogales' attorney argued at the hearing that negotiations with Citizens had failed to produce a franchise
agreement (Tr. 356-358).

1 the savings resulting from renegotiation to ratepayers; requiring UniSource to open its electric service
 2 areas to retail competition by the end of 2004; requiring UniSource to reduce electric and gas rate
 3 base by more than \$93 million and \$40 million, respectively; and providing future rate stability
 4 through a three-year moratorium on electric and gas base rate applications.

5 For these reasons, we will approve the Settlement Agreement, subject to the requirements and
 6 limitations discussed herein.

7 * * * * *

8 Having considered the entire record herein and being fully advised in the premises, the
 9 Commission finds, concludes, and orders that:

10 **FINDINGS OF FACT**

11 1. On September 28, 2000, the Arizona Electric Division of Citizens Communications
 12 Company filed with the Commission an application (Docket No. E-01032C-00-0751) to change
 13 Citizens' current Purchased Power and Fuel Adjustment Clause rate, to establish a new PPFAC bank,
 14 to begin accruing carrying charges and to request approved guidelines for the recovery of costs
 15 incurred in connection with energy risk management initiatives. Citizens filed an amended
 16 application on September 19, 2001, and errata to the amended application on September 26, 2001.

17 2. Citizens' AED serves approximately 59,000 customers in Mohave County and 16,000
 18 customers in Santa Cruz County.

19 3. On August 6, 2002, Citizens' Arizona Gas Division filed an application (Docket No.
 20 G-01032A-02-0598) for authority to increase AGD revenues by \$21,005,521, an increase of
 21 approximately 28.75 percent.

22 4. Citizens' AGD is made up of a Northern Arizona Gas Division, which provides
 23 natural gas service to approximately 118,000 customers in portions of Coconino, Mohave, Navajo,
 24 and Yavapai Counties, and a Santa Cruz Gas Division which serves approximately 7,000 customers
 25 in Santa Cruz County.

26 5. On December 18, 2002, Citizens and UniSource Energy Corporation, on behalf of
 27 itself, Tucson Electric Power Company and UniSource's designated affiliates, filed a Joint
 28 Application (Docket Nos. E-01933A-02-0914, E-01032C-02-0914 and G-01032A-02-0914). The

1 Joint Application requested authority for UniSource to acquire Citizens' gas and electric assets in
2 Arizona, to transfer Citizens' gas and electric Certificates of Convenience and Necessity to
3 UniSource, to obtain certain financing approvals, and to consolidate the above-captioned dockets.

4 6. UniSource is the parent company of TEP, which provides electric service to more than
5 360,000 customers in southern Arizona.

6 7. The above-captioned cases were consolidated by ruling at a Procedural Conference
7 conducted on January 17, 2003.

8 8. Santa Cruz and Mohave Counties, the City of Nogales, Marshall Magruder,
9 Southwest Gas Corporation, the International Brotherhood of Electrical Workers, Local 769, and the
10 Residential Utility Consumer Office were granted intervention in the consolidated dockets.

11 9. Pursuant to Procedural Order issued February 7, 2003, any proposed Settlement
12 Agreement was to be filed by April 1, 2003; intervenor and Staff testimony was to be filed by April
13 21, 2003; Joint Applicant rebuttal testimony was due to be filed by April 28, 2003; a hearing was
14 scheduled to begin on May 1, 2003; and post-hearing briefs were to be filed by May 15, 2003.

15 10. Public Comment sessions regarding this consolidated proceeding were conducted by
16 the Commission in Flagstaff and Prescott on March 5, 2003; in Lake Havasu City on March 25, 2003;
17 in Kingman on March 26, 2003; in Nogales on April 3, 2003; and in Show Low on April 25, 2003.

18 11. A Settlement Agreement signed by the Joint Applicants and Staff was filed on April 1,
19 2003 to resolve all issues presented in the consolidated proceeding.

20 12. A Staff Report explaining and supporting the Settlement Agreement was filed on April
21 21, 2003. RUCO filed testimony on April 21, 2003 generally supporting the Settlement, with the
22 exception of two issues.

23 13. The Joint Applicants filed rebuttal testimony on April 28, 2003 in support of the
24 Settlement Agreement.

25 14. Mr. Magruder filed testimony opposing the Settlement Agreement on April 30, 2003.

26 15. An evidentiary hearing was conducted in this matter on May 1, 2, and 5, 2003.

27 16. Post-hearing briefs were filed on May 15, 2003.

28 17. On May 20, 2003, the Joint Applicants and Staff submitted a Late-Filed Exhibit

1 analyzing the financial condition of UniSource and TEP under various financing scenarios.

2 18. It is in the public interest, pursuant to A.R.S. §40-285, for UniSource to acquire the
3 electric and gas assets of Citizens in Arizona, including acquisition of Citizens' CC&Ns governing its
4 gas and electric service areas.

5 19. It is in the public interest for UniSource to create subsidiaries to own and operate the
6 electric and gas utility assets purchased from Citizens and, if necessary, to form an intermediate
7 holding company to finance and own the electric and gas subsidiaries.

8 20. It is in the public interest for UniSource and its subsidiaries, and Citizens, to forfeit all
9 rights to recover from retail ratepayers any of the under-collected PPFAC balance through the closing
10 date of the acquisition transaction.

11 21. It is in the public interest to grant an increase in gas operation revenues in accordance
12 with the Settlement Agreement, including the stipulated rate design and tariff modifications related to
13 service line and main extension policies.

14 22. A fair value rate base of \$142,132,013 and rate of return of 7.49 percent are
15 reasonable for the gas operations of Citizens that are to be acquired by UniSource pursuant to the
16 terms of the Settlement Agreement.

17 23. It is in the public interest to establish a new PPFAC adjustor rate of \$0.01825 per kWh
18 for the UniSource electric subsidiary.

19 24. It is in the public interest to allow ElecCo and GasCo to recover up to \$1.8 million and
20 \$2.7 million, respectively, as an offset to the negative acquisition premium, in order for such costs to
21 be capitalized in accordance with GAAP.

22 25. UniSource shall renegotiate the existing PWCC purchased power contract and 90
23 percent of savings from renegotiation will flow to ratepayers, rather than the 60 percent provided for
24 in the Stipulation. All other terms of the Settlement Agreement are reasonable and in the public
25 interest, and shall be approved.

26 CONCLUSIONS OF LAW

27 1. Citizens and UniSource, and UniSource's subsidiaries TEP, ElecCo, and GasCo, are
28 public service corporations within the meaning of Article XV of the Arizona Constitution and A.R.S.

1 §§40-301 *et seq.*, A.R.S. §§40-281 *et seq.*, and A.A.C. Rules R14-2-803 and R14-2-804.

2 2. The Commission has jurisdiction over Citizens and UniSource, and over UniSource's
3 subsidiaries, and over the subject matter of the issues raised in the consolidated applications
4 addressed herein.

5 3. Notice of the applications was provided in the manner prescribed by law.

6 4. Pursuant to A.R.S. §§40-301 *et seq.*, the Joint Applicants' proposed financing
7 arrangements, including bridge financing, bond financing, and revolving credit financing by
8 UniSource's electric and gas subsidiaries, and the issuance of stock by those companies, are
9 approved.

10 5. The financings approved herein are for lawful purposes within UniSource's and its
11 subsidiaries' corporate powers, are compatible with the public interest, with sound financial practices,
12 and with the proper performance by UniSource and its subsidiaries of service as public service
13 corporations, and will not impair UniSource's or its subsidiaries' abilities to perform that service.

14 6. The financings approved herein are for the purposes stated in the applications and are
15 reasonably necessary for those purposes and such purposes are not, wholly or in part, reasonably
16 chargeable to operating expenses or to income.

17 7. Pursuant to A.A.C. R14-2-804, TEP is authorized to loan up to \$50 million to
18 UniSource for the sole purpose of funding the purchase of Citizens' gas and electric business, subject
19 to the terms and conditions set forth in the Settlement Agreement.

20 8. Pursuant to A.A.C. R14-2-803, UniSource is authorized to capitalize the new electric
21 and gas subsidiaries, subject to the terms of the Settlement Agreement.

22 9. Pursuant to the terms of the Settlement Agreement, a waiver shall be granted to
23 Decision No. 60480, as amended by Decision No. 62103, which requires UniSource to invest at least
24 30 percent of the proceeds of a public stock issuance in TEP. This waiver is granted for the sole
25 purpose of allowing UniSource the ability to finance the acquisition of Citizens' gas and electric
26 assets under the terms of the Settlement.

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ORDER

IT IS THEREFORE ORDERED that the Settlement Agreement between the Joint Applicants and Staff is approved, subject to the terms and conditions set forth herein.

IT IS FURTHER ORDERED that UniSource and its subsidiaries, and Citizens, shall forfeit all rights to recover from retail ratepayers any of the under-collected PPFAC balance through the closing date of the acquisition transaction.

IT IS FURTHER ORDERED that, pursuant to the terms of the Settlement Agreement, UniSource shall permanently credit customers in future base rate proceedings for the "negative acquisition adjustments" of \$30,700,000 for GasCo and \$93,624,000 for ElecCo, until those amounts are fully amortized over the life of the plant related to the Agreement.

IT IS FURTHER ORDERED that, pursuant to A.R.S. §40-285, UniSource is authorized to acquire the electric and gas assets of Citizens in Arizona, including acquisition of Citizens' CC&Ns governing its gas and electric service areas.

IT IS FURTHER ORDERED that UniSource is authorized to create subsidiaries to own and operate the electric and gas utility assets purchased from Citizens and, if necessary, to form an intermediate holding company to finance and own the electric and gas subsidiaries.

IT IS FURTHER ORDERED that, pursuant to A.R.S. §§40-301 *et seq.*, the proposed financing arrangements are approved, including bridge financing, bond financing, and revolving credit financing by UniSource's electric and gas subsidiaries, and the issuance of stock by those companies.

IT IS FURTHER ORDERED that, pursuant to A.A.C. R14-2-804, TEP is authorized to loan up to \$50 million to UniSource for the sole purpose of funding the purchase of Citizens' gas and electric business, subject to the terms and conditions set forth in the Settlement Agreement.

IT IS FURTHER ORDERED that, pursuant to A.A.C. R14-2-803, UniSource is authorized to capitalize the new electric and gas subsidiaries, subject to the terms of the Settlement Agreement.

IT IS FURTHER ORDERED that, pursuant to the terms of the Settlement Agreement, a waiver shall be granted to Decision No. 60480, as amended by Decision No. 62103, which requires UniSource to invest at least 30 percent of the proceeds of a public stock issuance in TEP. This

1 waiver is granted for the sole purpose of allowing UniSource the ability to finance the acquisition of
2 Citizens' gas and electric assets under the terms of the Settlement.

3 IT IS FURTHER ORDERED that the fair value rate base of \$142,132,013 and rate of return
4 of 7.49 percent are reasonable for the gas operations of Citizens that are to be acquired by UniSource
5 pursuant to the terms of the Settlement Agreement.

6 IT IS FURTHER ORDERED that the stipulated increase in gas operation revenues in
7 accordance with the Settlement Agreement, including the stipulated rate design and tariff
8 modifications related to service line and main extension policies, are approved.

9 IT IS FURTHER ORDERED that UniSource's proposed operating company subsidiaries,
10 ElecCo and GasCo, shall not file a general rate case for a period of at least three years from the
11 effective date of this Decision, subject to the exceptions set forth in the Settlement Agreement.

12 IT IS FURTHER ORDERED that a new PPFAC adjustor rate of \$0.01825 per kWh for the
13 UniSource electric subsidiary is approved.

14 IT IS FURTHER ORDERED that, pursuant to the terms of the Settlement Agreement,
15 UniSource shall attempt to renegotiate the existing purchased power contract with PWCC and any
16 savings associated with the renegotiated contract shall be allocated in a ratio of 90 percent to
17 ratepayers and 10 percent to shareholders.

18 IT IS FURTHER ORDERED that UniSource's proposed operating company subsidiaries,
19 ElecCo and GasCo, shall be authorized to recover up to \$1.8 million and \$2.7 million, respectively,
20 as an offset to the negative acquisition premium, in order for such costs to be capitalized in
21 accordance with GAAP.

22 IT IS FURTHER ORDERED that UniSource shall file, within 30 days of the effective date of
23 this Decision, tariffs reflecting all Commission-approved changes contained in the gas rate filing.
24 The gas rate tariffs shall be effective from the date of closing the transaction.

25 IT IS FURTHER ORDERED that UniSource shall file, within 60 days of the effective date of
26 this Decision, an application for Commission approval of tariffs regarding the negotiated sales
27 program and gas transportation issues.

28 IT IS FURTHER ORDERED that UniSource shall re-apply for Commission approval of the

1 Settlement Agreement and the Joint Application if the transaction between UniSource and Citizens is
 2 not consummated within six months following the effective date of this Decision. UniSource may,
 3 however, apply for an extension of the six-month time limitation, subject to UniSource demonstrating
 4 why the transaction was not consummated and why approval of the extension is in the public interest.

5 IT IS FURTHER ORDERED that GasCo's revised gas facilities service line and main
 6 extension tariff, as set forth in Appendix D to the Settlement Agreement, shall be amended and
 7 implemented within 60 days of the effective date of this Decision.

8 IT IS FURTHER ORDERED that UniSource shall file copies of the franchises for its
 9 proposed operating company subsidiaries, ElecCo and GasCo, within 365 days of the Commission's
 10 Decision in this proceeding.

11 IT IS FURTHER ORDERED that Tucson Electric Power shall, in its next general rate case
 12 filing, submit a feasibility study and consolidation plan or, in the alternative, a plan for coordination
 13 of operations of UniSource's proposed electric operating company subsidiary in Santa Cruz County
 14 with Tucson Electric Power.

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IT IS FURTHER ORDERED that, within 60 days of the effective date of this Decision, UniSource shall provide in bills sent to customers of ElecCo and GasCo a notice regarding the revised rates, terms and conditions of service as set forth in the Agreement. The bill inserts shall also inform customers that the Commission remains the regulatory agency responsible for overseeing ElecCo's and GasCo's operations, and that customer complaints that cannot be resolved by the companies may be directed to the Commission's Consumer Services Division.

IT IS FURTHER ORDERED that this Decision shall become effective immediately.

BY ORDER OF THE ARIZONA CORPORATION COMMISSION.

CHAIRMAN	COMMISSIONER	COMMISSIONER
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COMMISSIONER	COMMISSIONER	
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IN WITNESS WHEREOF, I, JAMES G. JAYNE, Interim Executive Secretary of the Arizona Corporation Commission, have hereunto set my hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this ____ day of _____, 2003.

JAMES G. JAYNE
INTERIM EXECUTIVE SECRETARY

DISSENT _____
DISSENT _____
DDN:dap

1 SERVICE LIST FOR:

CITIZENS COMMUNICATIONS COMPANY

2 DOCKET NOS.:

E-01032C-00-0751; G-01032A-02-0598; E-01933A-02-0914; E-01032C-02-0914 and G-01032A-02-0914

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